

# BRB

INTERNATIONAL

CHEMICALS  
ADDITIVES  
SILICONES  
LUBRICANTS

Branskamp 12  
6014 CB Ittervoort  
The Netherlands

Phone : + 31 475 560 300  
Fax : + 31 475 566 144

E-Mail : [info@brbbv.nl](mailto:info@brbbv.nl)  
Web : [www.brb-international.com](http://www.brb-international.com)

# Our facility in The Netherlands



# Profile



**BRB International BV....**

**Developes, Manufactures and Trades...**

**Chemicals, Additives,**

**Silicones and Lubricants**

**WORLDWIDE**

# History

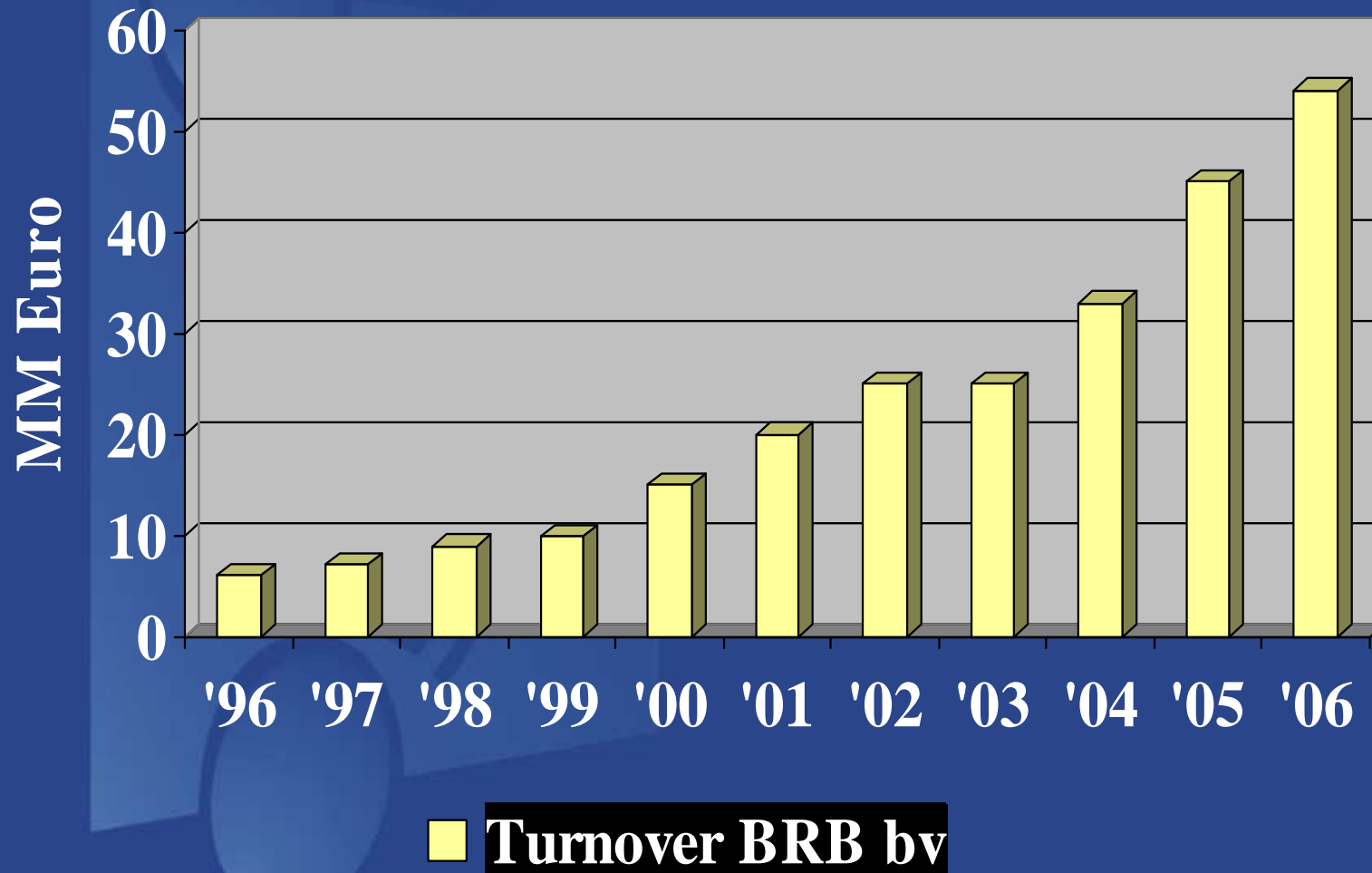
- Founded 1981
- 1985 Started with own production
- 1990 New Premises
- 1996 New explosion free mixing room
- 1999 ISO 9001 certificate
- 1999 Started BRB International
- 2002 ISO 9001 – 2000 and ISO 14001 certificate
- 2002 BRB warehouse USA
- 2003 BRB warehouse UK
- 2003 Started BRB development
- 2004 Expanded facility with 50%
- 2004 BRB Warehouse Thailand
- 2005 Joint Venture Malaysia

# 2006 Volumes



● Chemicals/Additives	10000 MT
● Silicones	11000 MT
● Lubricants	3200 MT

# Turnover development of '96 to '06



# Markets

- Aerosol
- Commercial Printing
- Personal care
- Food & beverage
- Construction
- Petrochemical
- Plastics and rubbers
- Home & Car care
- Dental
- Automotive
- Marine
- Oil production
- Oil exploration
- Lube oil blenders
- OEM's
- Distributors
- Toll manufacturing

# Mission

Providing added-value to our customers worldwide as an independent formulator and manufacturer of:

- Chemicals/Additives
- Silicones
- Lubricants

# Goal

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**Realising a sustainable annual growth  
by building long term partnerships  
with our customers resulting in a  
turnover of € 60 million by the year 2008**

# Strategy

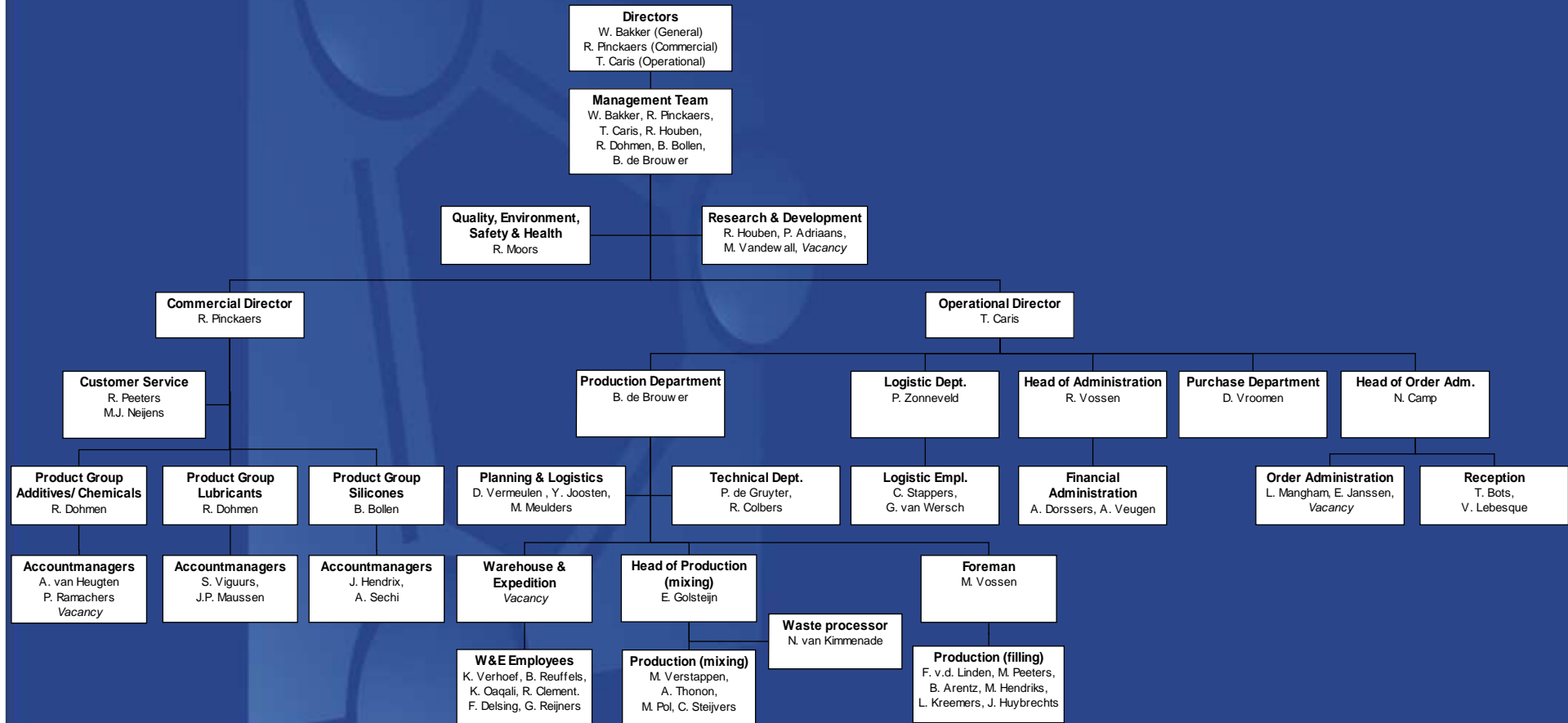
**Filling the gap between the major multinationals and their official distributors and/or customers through:**

- **Building long term relationships**
- **Market driven sales and development**
- **Custom made products**
- **Focus on quality and environment**

# Key figures

- 10000 m<sup>2</sup> production facility
- 2200 products
- 800 customers
- 55 countries
- 25 % average annual growth past 7 years
- 4 locations worldwide

# Organisation chart



# Chemicals

Highly specialised environmentally friendly cleaning solutions for complex problems in the process



**BEFORE**



**AFTER**

# Additives

Packages and components to produce  
Automotive and Industrial Lubricants



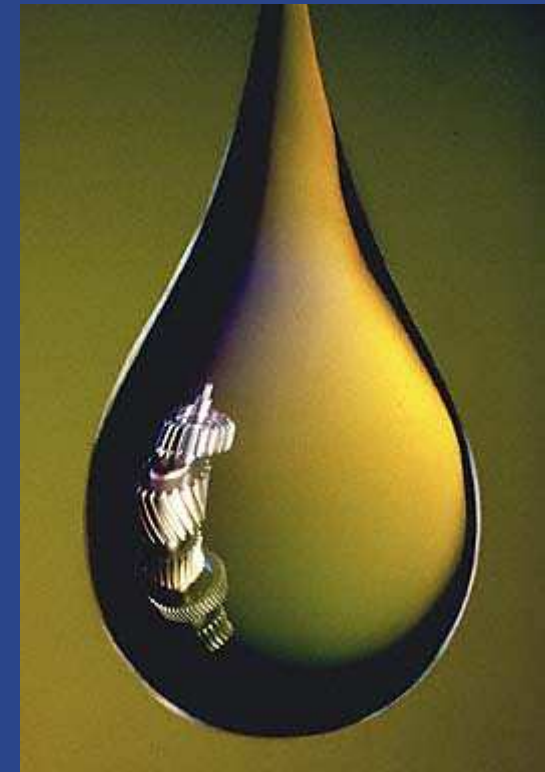
# Silicones

A complete range of Silicone based Fluids,  
Emulsions, Rubbers, Silanes and Specialties to  
Serve a wide variety of industries



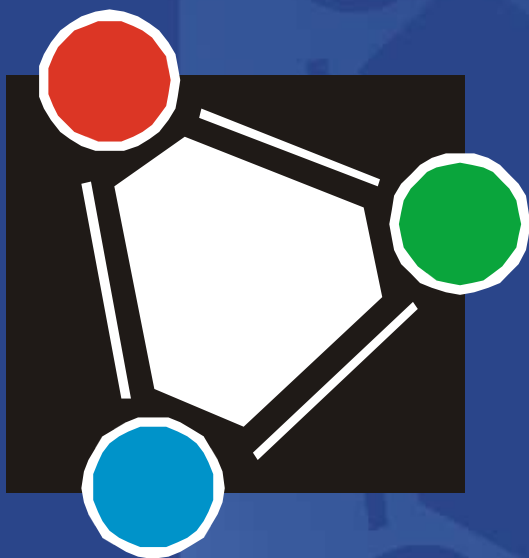
# Lubricants

**High Quality Oils, Greases and Coolants  
for Automotive and Industrial  
Applications**



# Remember...

- Independent advice based upon 25 years of experience
- Focus on long-term partnership
- Problem solving through technical and commercial support
- Market and application knowledge
- Choice of many high quality products, BRB International BV or private label brand
- Chemically educated sales staff
- Import and export knowledge
- Own R&D department



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